2007 MASSACHUSETTS SMALL GROUP MEMBERSHIP REPORT 1 ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY (211 CMR 66.13(2)(g))

| | ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | TOTAL |
|----|-------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | COMMERCIAL INSURANCE CARRIERS | Covered Lives |
| | (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS) | End of Year |
| 1 | Aetna Life Insurance Company | 2 | 0 | 5 | 0 | 0 | 0 | 0 | 34 | 13 | 3 | 4 | 0 | 1 | 2 | 64 |
| 2 | Chesapeake Life Insurance Company | 5 | 0 | 0 | 0 | 2 | 0 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 6 | 16 |
| 3 | Conseco Senior Health Insurance Company | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 3 |
| | Fallon Health & Life Assurance Company | 0 | 0 | 0 | 0 | 2 | 0 | 42 | | | 0 | 6 | 1 | 1 | 101 | |
| 5 | First Health Life and Health Insurance Company ² | 32 | 2 | 2 | 10 | 62 | 5 | 41 | | 64 | 7 | 81 | 9 | 26 | 5 | 350 |
| 6 | (The) Guardian Life Insurance Company of America | 82 | 27 | | 27 | 90 | 10 | 33 | | | 10 | 119 | | 123 | 94 | |
| 7 | HPHC Insurance Company, Inc | 114 | 9 | 179 | 10 | 549 | 3 | 2 | 10 | , - | 0 | 681 | 267 | 312 | | |
| 8 | John Alden Life Insurance Company | 122 | 16 | | 29 | 48 | 17 | | 34 | | 23 | 93 | | 49 | _ | , - |
| 9 | (The) MEGA Life and Health Insurance Company | 1,247 | 335 | 1,147 | 170 | 1,899 | 201 | 724 | 368 | 3,177 | 299 | 1,356 | 1,189 | 815 | 1,263 | 14,190 |
| 10 | Metropolitan Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 11 | Mid-West National Life Insurance Company of Tennessee | 1,837 | 138 | 1,197 | 129 | 2,349 | 134 | | _ | , | 124 | 1,698 | 1,593 | 517 | 1,960 | 15,691 |
| 12 | National Health Insurance Company | 15 | 0 | 3 | 0 | 34 | 1 | 14 | 2 | 32 | 5 | 4 | 9 | 4 | 3 | 126 |
| 13 | New England Life Insurance Company | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 14 | Time Insurance Company | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| 15 | Tufts Insurance Company | 109 | 92 | 263 | 0 | 364 | 66 | 131 | 67 | 1,462 | 0 | 451 | 173 | 457 | 141 | 3,776 |
| 16 | UniCARE Life and Health Insurance Company | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 6 |
| _ | Union Security Insurance Company | 227 | 9 | | 221 | 65 | 0 | 0 | 0 | 193 | 181 | 19 | | 21 | 0 | 977 |
| 18 | UnitedHealthcare Insurance Company | 220 | 257 | 660 | 4 | 236 | 13 | 558 | 125 | 860 | 0 | 170 | 290 | 263 | 290 | 3,946 |
| | TOTAL S. | 4.017 | 905 | 2 560 | 600 | 5 702 | 450 | 2 226 | 014 | 10.641 | 652 | 1 692 | 2 720 | 2 500 | 4.062 | 44 929 |
| | TOTALS: | 4,017 | 885 | 3,569 | 600 | 5,702 | 450 | 2,336 | 914 | 10,641 | 652 | 4,683 | 3,728 | 2,589 | 4,062 | 44,82 |

| | ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | TOTAL |
|---|------------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | HEALTH MAINTENANCE ORGANIZATIONS | Covered Lives |
| | (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS) | End of Year |
| 1 | Aetna Health Inc. | 16 | 3 | 27 | 0 | 297 | 0 | 46 | 10 | 323 | 0 | 40 | 59 | 64 | 74 | 959 |
| 2 | Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc. | 10,668 | 8,900 | 22,113 | 841 | 38,727 | 2,978 | 15,738 | 5,861 | 104,335 | 1,243 | 46,985 | 24,439 | 44,936 | 28,212 | 355,976 |
| 3 | ConnectiCare of Massachusetts, Inc. | 0 | 105 | 0 | 0 | 0 | 359 | | | | 0 | 0 | 0 | 0 | 0 | 7,657 |
| 4 | Fallon Community Health Plan, Inc. | 0 | 0 | 59 | 0 | 806 | 350 | 1,602 | 736 | 5,460 | 0 | 3,377 | 115 | 99 | 27,219 | |
| Ę | Harvard Pilgrim Health Care, Inc. | 13,136 | 76 | 5,547 | 2,265 | 16,280 | 39 | 82 | 109 | 43,213 | 0 | 16,006 | 8,721 | 16,901 | 14,014 | |
| • | Health New England, Inc. | 0 | 6,849 | 0 | 0 | 0 | 2,035 | 12,790 | 4,470 | 0 | 0 | 0 | 0 | 0 | 61 | 26,205 |
| 7 | Neighborhood Health Plan, Inc. | 98 | 1 | 516 | 2 | 2,445 | 3 | 31 | 10 | 3,287 | 0 | 1,642 | 1,103 | 1,923 | 275 | , |
| 8 | Tufts Associated Health Maintenance Organization, Inc. | 2,447 | 1,720 | 7,956 | 0 | 14,003 | 996 | 3,010 | 1,745 | 36,379 | 0 | 14,921 | 11,511 | 10,985 | 9,177 | 114,850 |
| Ş | UnitedHealthcare of New England, Inc. | 122 | 0 | 6,539 | 2 | 11 | 0 | 0 | 0 | 32 | 0 | 128 | 725 | 1 | 38 | 7,598 |
| | | | | | | | | | | | | | | | | |
| | TOTALS: | 26,487 | 17,654 | 42,757 | 3,110 | 72,569 | 6,760 | 39,002 | 14,431 | 193,029 | 1,243 | 83,099 | 46,673 | 74,909 | 79,070 | 700,793 |

| | ELIGIBLE SMALL GROUP COVERED LIVES BY COUNTY | Barnstable | Berkshire | Bristol | Dukes | Essex | Franklin | Hampden | Hampshire | Middlesex | Nantucket | Norfolk | Plymouth | Suffolk | Worcester | TOTAL |
|-----|---------------------------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Е | BLUE CROSS AND BLUE SHIELD OF MASSACHUSETTS, INC. | Covered Lives |
| | (WITH 2007 MEMBERSHIP ACCORDING TO 2007 ANNUAL REPORTS) | End of Year |
| 1 E | Blue Cross and Blue Shield of Massachusetts, Inc. | 1,094 | 481 | 2,433 | 575 | 4,694 | 110 | 1,532 | 475 | 21,580 | 1,920 | 6,623 | 2,332 | 11,707 | 2,891 | 58,447 |
| | | | | | | | | | | | | | | | | |
| 1 | TOTALS: | 1,094 | 481 | 2,433 | 575 | 4,694 | 110 | 1,532 | 475 | 21,580 | 1,920 | 6,623 | 2,332 | 11,707 | 2,891 | 58,447 |

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Based on the 2007 Small Group Annual Reports currently on file with the Division.
First Health Life and Health Insurance Company assumed Metropolitan Life Insurance Company's and New England Life Insurance Company's small group business by December 31, 2007.